Dom Jones

ARTIST | WRITER | LEADER

experience

Sony Music Entertainment — **2021 - Present**
Associate Director, Sync Licensing

- Creative pitching for television, film, trailers, and documentaries, with a focus on domestic projects.
- Negotiations and licensing for above medias.
- Work with composers to expand catalog through custom remixes for trailers and promos.
- Manage administrative assistants, assigning non-profit requests, and coaching through the clearance process.
- Lead a monthly meeting to excavate deep catalog for discovery, awareness, and monetization
- Screen, interview, hire, and train interns.
- Founding co-lead for HUE LA (Helping Unite Everyone), the ERG for employees of color in Los Angeles)

Anthem Entertainment Group — **2019-2021**
Creative, Sync & Licensing

- Executed creative pitching for all medias, negotiations and licensing, artist relations, external communications and social media management, as well as all admin and asset ingestion in DISCO.

salesforce.com — **2011-2015**
Associate Support Analyst

- Systems administration of 21 internal environments, including code deployments, user configurations, creation and maintenance of custom objects and fields.

profile

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music projects & placements of note

The Color Purple — **film placement**
Pitched and Placed four legacy Sony Music recordings for the film.

San Francisco Sounds — **documentary**
Negotiated and cleared all music and footage for use in documentary regarding 1960s rock movement in San Francisco.

Hip-Hop Til Infinity — **in-person exhibit**
Negotiated and cleared all music and footage for Mass Appeal's immersive exhibition, celebrating 50 years of hip-hop.

Love Island — **unscripted tv series**
Collaborated across Sony labels to negotiate season-wide terms and fees, and creatively pitched and placed various songs throughout the show.

Ladies First: Women in Hip-Hop — **docuseries**
Negotiated and cleared Sony assets for docuseries celebrating women in hip-hop, in conjunction with the 50th anniversary of hip-hop.

The Best Man: Final Chapters — **tv placement**
Pitched and Placed three songs, including Johnny Kemp's "Just Got Paid" in various episodes throughout the season.

education

BM in Music Business + Songwriting
Berklee College of Music
Grammy U Campus Ambassador, President of the Black Student Union, Songwriting Leadership Council, National Council of Young Leaders

Masters of Business Administration — **2027 (expected)**
University of San Francisco
MBA candidate at University of San Francisco program for working professionals

tech proficiencies

- salesforce.com
- DISCO
- Microsoft Office Suite
- Google Apps
- Mailchimp
- Slack
- Logic Pro X
- Canva